SAFE HARBOUR STATEMENT

This document, and in particular the section entitled “Financial targets”, contains forward-looking statements. These statements may include terms such as “may”, “will”, “expect”, “could”, “should”, “intend”, “estimate”, “anticipate”, “believe”, “remain”, “on track”, “successful”, “grow”, “design”, “target”, “objective”, “goal”, “forecast”, “projection”, “outlook”, “prospects”, “plan”, or similar terms. Forward-looking statements are not guarantees of future performance. Rather, they are based on the Group’s current expectations and projections about future events and, by their nature, are subject to inherent risks and uncertainties. They relate to events and depend on circumstances that may or may not occur or exist in the future and, as such, undue reliance should not be placed on them.

Actual results may differ materially from those expressed in such statements as a result of a variety of factors, including: the Group’s ability to preserve and enhance the value of the Ferrari brand; the success of Ferrari’s Formula 1 racing team and the expenses the Group incurs for Formula 1 activities; the Group’s ability to keep up with advances in high performance car technology and to make appealing designs for its new models; the challenges and costs of integrating hybrid technology more broadly into Group’s car portfolio over time; the Group’s ability to preserve its relationship with the automobile collector and enthusiast community; the Group’s low volume strategy; the ability of Maserati, the Group’s engine customer, to sell its planned volume of cars; changes in client preferences and automotive trends; changes in the general economic environment, including changes in some of the markets in which we operate, and changes in demand for luxury goods, including high performance luxury cars, which is highly volatile; the impact of increasingly stringent fuel economy, emission and safety standards, including the cost of compliance, and any required changes to its products; the Group’s ability to successfully carry out its growth strategy and, particularly, the Group’s ability to grow its presence in emerging market countries; the Group’s ability to service and refinance its debt; competition in the luxury performance automobile industry; reliance upon a number of key members of executive management, employees and the ability of its current management team to operate and manage effectively; the performance of the Group’s dealer network on which the Group depend for sales and services; increases in costs, disruptions of supply or shortages of components and raw materials; disruptions at the Group’s manufacturing facilities in Maranello and Modena; the Group’s ability to provide or arrange for adequate access to financing for its dealers and clients, and associated risks; the performance of the Group’s licensees for Ferrari-branded products; the Group’s ability to protect its intellectual property rights and to avoid infringing on the intellectual property rights of others; product recalls, liability claims and product warranties; continued compliance with customs regulations of various jurisdictions; labor relations and collective bargaining agreements; exchange rate fluctuations, interest rate changes, credit risk and other market risks; changes in tax, tariff or fiscal policies and regulatory, political and labor conditions in the jurisdictions in which the Group operates, including possible future bans of combustion engine cars in cities and the potential advent of self-driving technology; ability to ensure that its employees, agents and representatives comply with applicable law and regulations; the adequacy of its insurance coverage to protect the Group against potential losses; potential conflicts of interest due to director and officer overlaps with the Group’s largest shareholders; ability to maintain the functional and efficient operation of its information technology systems, including our ability to defend from the risk of cyberattacks on our in-vehicle technology, and other factors discussed elsewhere in this document.

Any forward-looking statements contained in this document speak only as of the date of this document and the Company does not undertake any obligation to update or revise publicly forward-looking statements. Further information concerning the Group and its businesses, including factors that could materially affect the Company’s financial results, is included in the Company’s reports and filings with the U.S. Securities and Exchange Commission, the AFM and CONSOB.
CAPITAL MARKETS DAY AGENDA

Introduction & Strategic Insights
Louis C. Camilleri  Chief Executive Officer

Exceed customers’ expectations
Enrico Galliera  Chief Marketing and Commercial Officer

Technological Leadership
Michael H. Leiters  Chief Technology Officer

Financial Targets
Antonio Picca Piccon  Chief Financial Officer

Q&A session
INTRODUCTION & STRATEGIC INSIGHTS

LOUIS C. CAMILLERI
CHIEF EXECUTIVE OFFICER
A WORLD RENOWNED BRAND

CONTINUOUSLY BUILDING ON MORE THAN 70 YEARS OF UNIQUE HISTORY
FERRARI... PASSIONE

ART, CRAFTSMANSHIP, PERFORMANCE AND DRIVING PLEASURE: PURE WONDER
BUILDING OUR FUTURE PRODUCT RANGE
AN UNPARAELLED HERITAGE

FERRARI 250 GTO

FERRARI 250 GT BERLINETTA LUSSO

DISTINCTIVE BUT COMPLEMENTARY: GT ALONGSIDE SPORTS CAR
FERRARI «PUROSANGUE»

REDEFINING EXPECTATIONS
**ENTERING NEW SEGMENTS**

High Net Worth Individuals wealth by region (US$ trillion 2015A-25E CAGR)\(^{(1)}\)

- **+4.4%** EMEA
- **+9.2%** Asia Pacific
- **+4.5%** Americas

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**NURTURING EXCLUSIVITY AND ENHANCING CUSTOMER LOYALTY**

TECHNOLOGICAL AND PERFORMANCE LEADERSHIP

High-revs engine
Carbon fiber chassis
Traction control systems

KERS\(^{(1)}\)
Aerodynamics, DRS
Turbo engine

RACING KNOW-HOW
CONSTANTLY TRANSFERRED TO ROAD CARS

Note: (1) Kinetic Energy Recovery System
PREPARING FOR A LOW EMISSION FUTURE

HYBRID VS. INTERNAL COMBUSTION ENGINE 2022E

MORE FUN TO DRIVE, F1 DERIVED & LESS CO₂: HYBRID
A WINNING STORY

Formula 1 is the pinnacle of technically advanced competitive motorsport

Opportunity to develop state-of-the-art technology

Ferrari, the most successful team in racing history

15
Formula 1 World Drivers Championship titles

16
Formula 1 World Constructors Championship titles

234
Grand Prix won

WORKING ON A NEW CONCORDE AGREEMENT
UNEXPLOITED OPPORTUNITIES: BRAND EXTENSION
DELIVERING CONSISTENT GROWTH YEAR OVER YEAR

2018-2022 PLAN BASED ON:

- Meticulously constructed pipeline of product launches
- Enviable pricing power
- Appropriate investments
- Predictable and growing free cash flow

REWARDING SHAREHOLDERS
FERRARI PLANT EVOLUTION

SCAGLIETTI PLANT
ASSEMBLY LINES
ENGINE HUB
PROTOTYPE CONSTRUCTION
PILOTA PLANT
CENTRO STILE
PAINT SHOP
ENGINES TECHNICAL CENTRE
"The best Ferrari ever is the one that has yet to be built"